Hyannis, MA Community, High Public Payer Cape and Islands

Cape Cod Hospital is a nonprofit community-High Public Payer (HPP) hospital located in the Cape and Islands region. It is among the larger acute hospitals in Massachusetts and is a member of Cape Cod Healthcare. Cape Cod Hospital treated 67% of all discharges in the region. Inpatient discharges at Cape Cod Hospital increased from FY14 to FY15. Cape Cod Hospital earned a profit each year from FY11 to FY15, with a total margin of 8.0% in FY15. Both its operating margin and total margin have been consistently higher than the cohort median over this five year time period.

Overview / Size

Hospital System Affiliation: Cape Cod Healthcare Change in Ownership (FY11-FY15): Not Applicable 269, among the larger acute hospitals Total Staffed Beds: % Occupancy: 72.8%, > cohort avg. (65%) Special Public Funding: Not Applicable Trauma Center Designation: Not Applicable Case Mix Index: 1.03, > cohort avg. (0.87); > statewide (1.00)

Financial

| Inpatient NPSR per CMAD: | \$11,555 |
|---------------------------------------|---------------|
| Change FY14-FY15: | -3.6% |
| Inpatient:Outpatient Revenue in FY15: | 34%:66% |
| Outpatient Revenue in FY15: | \$275,864,140 |
| Change FY14-FY15: | 13.2% |
| Total Revenue in FY15: | \$479,127,174 |
| Total Surplus (Loss) in FY15: | \$38,455,033 |
| | |

Payer Mix

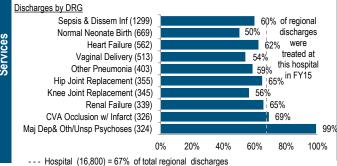
| Public Payer Mix: | 72.7% (HPP* Hospital) |
|---------------------------------|------------------------------|
| CY15 Commercial Relative Price: | 1.31 |
| Top 3 Commercial Payers: | Blue Cross Blue Shield of MA |
| | Harvard Pilgrim Health Care |
| | Tufts Health Plan |

Utilization

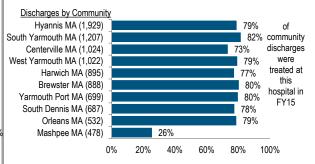
| Inpatient Discharges in FY15: | 16,800 |
|--------------------------------------|---------|
| Change FY14-FY15: | 5.8% |
| Emergency Department Visits in FY15: | 84,382 |
| Change FY14-FY15: | 2.1% |
| Outpatient Visits in FY15: | 146,989 |
| Change FY14-FY15: | 3.8% |

| Quality | |
|---|-------|
| Readmission Rate in FY15: | 12.9% |
| Change FY11-FY15 (percentage points): | -0.2% |
| Early Elective Deliveries Rate (Jan 2015-Jun 2016): | 0.0% |
| | |

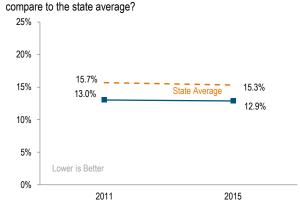
What were the most common inpatient cases (DRGs) treated at the hospital in FY15? What proportion of the region's cases did this hospital treat for each service?



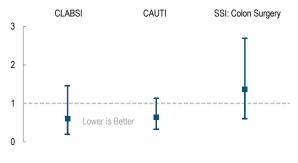
Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI). catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?

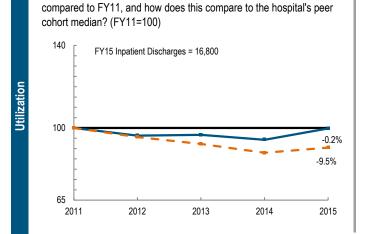


For descriptions of the metrics, please see the technical appendix

2015 HOSPITAL PROFILE: CAPE COD HOSPITAL

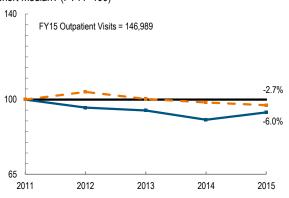
Cohort: Community, High Public Payer



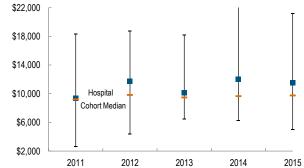


How has the volume of the hospital's inpatient discharges changed

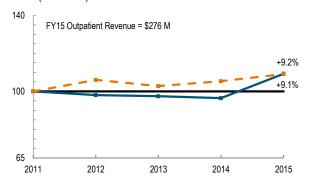
How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



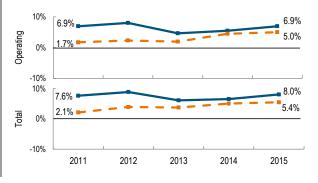
How have the hospital's total revenue and costs changed between FY11 and FY15?

Revenue, Cost, & Profit/Loss (in millions)

Patient Revenue Trends

| FY | 2011 | 2012 | 2013 | 2014 | 2015 |
|--------------------------|------------|------------|------------|------------|------------|
| Operating Revenue | \$ 412 | \$ 444 | \$ 416 | \$ 449 | \$ 474 |
| Non-Operating Revenue | \$ 3 | \$ 4 | \$ 6 | \$ 5 | \$ 5 |
| Total Revenue | \$ 414 | \$ 447 | \$ 422 | \$ 454 | \$ 479 |
| Total Costs | \$ 383 | \$ 408 | \$ 397 | \$ 424 | \$ 441 |
| Total Profit (Loss) | \$ 31.5 | \$ 39.5 | \$ 25.7 | \$ 29.5 | \$ 38.5 |

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^{*} High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.